

INTERNATIONAL BUSINESS DEVELOPER INTERNSHIP IN VALENCIA SPAIN

DESCRIPTION OF THE COMPANY:

A company specialized in creation and promotion of videos in an amusing way with an objective to advertise products and services in different areas.

DURATION: 6 months

REQUIREMENTS: Result-driven, capable of working with several projects at the same time and always full of positive energy

TASKS:

- Cooperate with other departments in order to meet company's business goals
- Advising customers on products and services available
- Maintain communication with the customer by phone, through email and in person
- Preparing business proposals and presentations
- Cold calling to arrange meetings with potential customers to prospect for new business
- Maintain and develop customer relationships in person, by phone and through email
- Customer support: resolving questions regarding the products or services
- Customer support and business development
- Managing client conversion funnel
- Explain company's value proposition

WORKING HOURS: 40 hours per week

LANGUAGES:

- English (at least B2)
- Spanish (at least A2)